

HOBERMAN & LESSER

CPAs • ADVISORS • SOLUTIONS



AN EXTRA DIMENSION IN
SERVICE, QUALITY, AND RESULTS

"I am very proud of our Firm and the quality services and industry expertise that we provide to our valued clients. Our Partners and staff, who have deep roots in the New York City business community, exemplify our client service philosophy — every day, with every client."

— Robert Hoberman, Managing Partner



Hoberman & Lesser CPAs, LLP has developed a unique and distinctive client service style, combining the highest professional standards and commitment to client satisfaction, which sets us apart from other firms.

We are a full-service accounting and advisory firm providing auditing, accounting, tax, and management advisory services to a broad range of corporate and individual clients across numerous industries.

Hoberman & Lesser has been providing solutions-oriented advice, technical skills, value-added resources, and industry expertise for more than 85 years. We "go beyond the routine" by providing creative thinking and customized planning and an extra dimension in client service, quality, and results.

The Hoberman & Lesser *Extra Dimension*

At Hoberman & Lesser, we believe that our clients are entitled to an *extra dimension* of planning and expertise to achieve their business, financial and tax objectives. Rather than a routine approach, we are committed to providing a customized solution to each of our clients. We realize that "one size does not fit all" and this is one of the primary philosophies of the Hoberman & Lesser *Extra Dimension*.

Our clients receive the best of both worlds:

- **Direct, personal involvement and attention** from experienced professionals who have been with our firm for many years, who know and understand your business policies, procedures, and personnel, and who sincerely care about your organization.
- **Technical skills, resources, and business savvy** to help you address the complexities of managing your organization in today's world.

Our wide range of resources includes:

- **A strong and experienced team of professionals** who are highly skilled in working with businesses similar to yours. We provide sound, creative thinking, and we understand your industry, the challenges you encounter, help you take advantage of opportunities, and avoid pitfalls. We also understand that each organization has a distinctive personality and structure and our services are oriented and customized to your unique needs and goals.
- **All members of our client service team maintain continuous, year-round interaction** with you, your professionals, and your management team. We get involved and stay involved.
- **We anticipate our clients' needs**, identify business and tax-saving opportunities, and provide cost-effective and value-added services. We are alert to potential opportunities to improve our clients' businesses.
- **Our leading tax professionals** thoroughly understand your industry and the environment in which you operate. We are familiar with financial accounting and financial disclosure requirements, we stay current on the ever-changing tax legislation, and provide effective and creative tax planning methods and solutions to help you achieve your goals.
- **Our experienced data processing executives** and other specialized consultants are available to help you maximize your efficiency in running your business.
- **We have long-standing relationships** with other advisors in the business community.

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Hoberman & Lesser clients receive superior service that is tailored to their corporate and personal objectives. Delivering prompt, accurate and effective services of the highest quality is our primary goal and all of our efforts are directed toward this aim.

We welcome the opportunity to demonstrate why Hoberman & Lesser is a unique accounting and advisory firm with an *Extra Dimension*.

Our accountants serve a broad cross section of businesses, ranging from publicly held companies, to private sector businesses, to individual entrepreneurs throughout the tri-state region and across the United States. In addition to understanding your challenges, our professionals provide sound, creative thinking to help you take advantage of opportunities and avoid pitfalls.

Hoberman & Lesser's services are performed in accordance with the professional and ethical pronouncements of the American Institute of Certified Public Accountants (AICPA).

Our firm is highly regarded by banks, investment bankers and lending institutions.

Among the resources you can rely on are:

- Continuous, year-round interaction by all members of our client service team. We get involved with you and stay involved.
- Tax planning oriented to the unique personality and structure of you and your family.
- A strong, hand-picked service team, supported by other top talent.
- Experienced professionals highly skilled in working with situations similar to yours.
- Prompt and responsive service. Your needs will be met with a sense of urgency.
- Top data processing executives and other specialized consultants.

With Hoberman & Lesser, you get the best of both worlds.

Direct, personal involvement by experienced professionals who take the time to really understand and care about you. Extensive resources to help you deal with the complexities of managing your life in an increasingly complicated world and assist you in achieving your goals.



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